

### We're Serious About Service!

(...and Joe is **personally** available 24 hours a day, every day of the week)

|   | Phone                        | Fax            | Email                |
|---|------------------------------|----------------|----------------------|
| ORDERS / CUSTOMER SERVICE                         | 1-800-777-6500               | 1-800-982-5934 | CustServ@HodesCo.com |
| SPECIAL ORDER SERVICES                            | Extension 226                | 1-800-982-5934 | CustServ@HodesCo.com |
| INTERNATIONAL PHONE                               | 1-816-842-7795               | 1-816-221-7679 | CustServ@HodesCo.com |
| RETURN AUTHORIZATION                              | Extension 239                | 1-800-982-5934 | CustServ@HodesCo.com |
| CREDIT / BILLING / PAYMENTS                       | Extension 230                | 1-800-982-5934 | CustServ@HodesCo.com |
| CATALOG REQUESTS                                  | Extension 241                | 1-800-982-5934 | CustServ@HodesCo.com |
| HERMAN JOSEPH "JOE" HODES II<br>PRESIDENT / OWNER | Mobile Phone<br>816.914.5858 | 1-800-982-5934 | joe@HodesCo.com      |



### **Phone Orders**

Prepare your order, then call toll free 1-800-777-6500 and we'll take it from there. Can't find your account number? Product or shipment question? Your customer service rep can handle it. Phone recorders are on 24 hours a day, 7 days a week. Live phone order receiving hours are Monday – Friday, 10 hours a day:

Pacific Time 5 a.m. – 3 p.m.

Mountain Time 6 a.m. – 4 p.m.

Central Time 7 a.m. – 5 p.m.

Eastern Time 8 a.m. – 6 p.m.



#### **BACKORDERS:**

ALL BACKORDERS UNDER \$25 WILL BE CANCELED. PLEASE ADD THE ITEM TO YOUR NEXT ORDER.

### Genuine Original Equipment Manufacturer Minimum Advertisement Pricing Policies

HodesCo is required by some of our direct vendor relationships to maintain minimum advertised pricing on some of their products. Although our own pricing policy goal is to set our own guaranteed prices for the six month catalog term, we are required by some of our direct vendor partners to maintain and update their minimum advertised product pricing on our website and customer invoices from time to time.

For this reason, we retain the right to comply with their requirements by updating their product pricing during the term of our paper catalog. We apologize for any inconvenience this may create for our valued customers.



#### **Fax Orders**

24 hour free fax ordering is available at 1-800-982-5934. Fax orders received by 3 PM CST will be shipped same day. A convenient order form is included in the back of this catalog. Let us know if we can include additional fax forms with your order.



### www.HodesCo.com

- Easy Online Ordering
  - Stock Checking
- ·Customized Historical Usage Reports
  - Inventory Control Audio Training
- Free Custom Bin Label Ordering









### **WE ACCEPT ALL MAJOR CREDIT CARDS**

All open credit invoices are net and due for payment 30 days from invoice date. Future orders will be held if payment is past due and a 2% per month(24% per annum) service charge will be collected on all past due balances.

ASK ABOUT A.C.H. PAYMENT SERVICE

Phone: 1-800-777-5500 Fax: 1-800-982-5934 Web: www.HodesCo.com



# ALL ORDERS RECEIVED BY 3:00 P.M. C.S.T. SHIP THAT SAME DAY! Visit www.HodesCo.com for updates as we constantly updates as we constantly improve our ship and improve our ship and improve itimes. We're moving faster every day! Delivery time Next day 2 days 3 days

Note: Freight carriers do not include weekends and holidays as service days. Express or Saturday delivery is available at an additional cost.



Same day shipping is available on all orders placed by 3:00 p.m Central Time (including private label orders!!).

SAME DAY SHIPPING Deliveries are Monday – Friday. Large

items shipped by freight line may take longer. Customers located in 2 or 3 day ship areas may request Priority Overnight Service.

\$10 flat rate minimum order fee on orders under \$100.

### **Closed Holidays**

New Years Day Thanksgiving

Memorial Day Friday After Thanksgiving

Independence Day Christmas Eve Labor Day Christmas Day

If a listed holiday falls on a Saturday, we will close the preceeding Friday; if the holiday falls on a Sunday, we will close the following Monday.

### F.Y.I.

We Have a Company-Wide Meeting
Every Tuesday at 8:30 am C.S.T.
to Discuss Ways to Better Serve
You (20+ Years Without a Miss!)

### **Our #1 Policy**

Since 1943, we have been committed to a policy of guaranteed quality, speed and accuracy of performance, ample in-stock inventory, the lowest possible pricing and dedicated research for a continually better product selection to help save you time and money. Depend on Hodes Co.

We're happy if you're happy.

# FREE FREIGHT ON ALL ORDERS

(IN THE CONTINENTAL UNITED STATES)

\$10 Flat Rate Minimum Order Fee on orders under \$100

You may place an order for any amount, but a \$10 Flat Rate Minimum Order fee is added to orders less than \$100. Add-ons to orders placed earlier in the day are accommodated at no extra charge if the original order has not yet been packed for shipping. We reserve the right to adjust orders to minimum package quantities.

Price 1 Price 2
Order Less Than \$500 Order \$500 or More



Phone: 1-800-777-5500 Fax: 1-800-982-5934 Wab: www.HodasCo.com



Our Special Order Services department is standing by to take care of any out-of-the-ordinary, non-catalog item request you may have. End your search nightmares special order services and let us carry the burden. Although we're

constantly adding new items to our inventory for same day shipment to you, there are thousands of additional items available to you from over 500 different vendors. Our Special Order Services will save you time and money! We're your direct connection to total product satisfaction. Call toll free 1-800-777-6500, fax 1-800-982-5934, Attn: S.O.S. or log on to www.HodesCo.com.

You can also see our Manufacturer Cross Reference at www.HodesCo.com

### **Out of Stock Policy**

If we do not ship your order complete, we will notify you of this and ship your backorder of \$25 or more within 30 days or let you know of any exceptions. As of this catalog printing, 100% of all items shown are available for shipment. However, we reserve, during the "life" of this catalog, the right to consider any order complete when items are no longer in enough demand to be worthy of manufacturing due to cost-prohibitive minimums. Unless we are notified otherwise, we consider all items coded "C" on the packing list and invoice, to be complete.

Please visit www.HodesCo.com for thousands of low demand products currently in our inventory but no longer shown in our catalog in our effort to save some trees.

### **Special Order Returns**

A minimum 25% restocking fee is charged on all special order returns. Non-catalog merchandise will reflect return fees charged to us by our vendor and may exceed 25%. In many cases special order items are non-returnable.

### **Damage / Shortage Claims**

Please be sure to count the cartons you sign for and note any damage on the Bill of Lading. Open your order immediately to check for any concealed damage. If damaged, the original carton should be kept for possible carrier inspection. Shortage or damage claims need to be reported within 5 days of delivery. To process a claim, we need your invoice number or customer number. Once we ship an order it's consigned to the carrier. Please note: THEY are responsible for any shortage or damage incurred — until you sign a clear bill of receipt. Usually, carriers will not honor a claim if they have a signed receipt from you.



Our return policy is simple and hassle-free. Call customer service at 1-800-777-6500 or e-mail us at CustServ@HodesCo.com with

the original invoice number and the items you need to return. That's all. We'll arrange for the pickup if the return is due to our error. Please include a copy of the Return Materials Authorization (RMA) with the items and your credit memo will be processed immediately. A minimum 25% restocking fee will be charged unless return is due to our error. Common Sense Credit.



The term "Generic" is used for products that are replacements for original equipment manufacturers products. The generic parts are not made by the original equipment manufacturer but are replacements that are made by other companies. References to brand names and numbers are for identification purposes only and are not intended to imply that items are made by the original equipment manufacturer.

### **Product Selection**

All products are continually sourced by Hodes Co to provide you with the best possible products at the lowest possible cost. When comparing similar items, identify item differences by the compare arrows COMPARE indicator. It is our policy to provide consistent quality material every time you order. We will identify different levels of value with separate product numbers to ensure your expectations are met. It is our goal to become your complete source of plumbing goods. There can be no ECONOMY without QUALITY, for if there is no QUALITY there is no ECONOMY.



Our catalog is constantly updated every issue. If you are an active purchaser, you will automatically receive a new catalog. Free catalogs are available by calling us at 1-800-777-6500, or at www.hodesco.com.

### **Duplicate Catalogs**

If you receive more than one catalog please help us save waste and distribute it to someone who will put it to some use. Thank you!



### **Repair Parts Schematic Breakdowns**

Exploded views of the most popular lavatory and kitchen faucets, shower valves and flush valves provide an invaluable reference tool. Items we

stock are identified with our part number and can be referenced on our website www.hodesco.com and in the customized retail catalog.



We are committed to keeping our environment healthy. Please help support this commitment by recycling all out-dated catalogs.

### **Uh...Oh Catalog Errors**

We strive to provide a completely error free catalog, but if errors are discovered, they are corrected in our computer immediately. Please note that current computer pricing supercedes printed catalog pricing.

### **Copyright Protection**

No reproduction either in whole or in part may be made from this catalog without written permission from us. Any reproduction of this catalog constitutes a violation of the copyright laws of the United States of America. HJH Corporation © Nov 2025





MAIL: P.O. BOX 410107 KANSAS CITY, MO 64141 STREET: 2751 GILLHAM ROAD

KANSAS CITY, MO 64108



PHONE: (800) 777-6500 FAX: (800) 982-5934 .сом WWW.HODESCO.COM

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| CREDIT CARD#    |
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| EXPIRATION DATE |

Price 1 Price 2 Order Less Than \$500 Order \$500 or More



### ORDER FORM

MAIL: P.O. BOX 410107 KANSAS CITY, MO 64141 STREET: 2751 GILLHAM ROAD

KANSAS CITY, MO 64108



.COM

PHONE: (800) 777-6500 FAX: (800) 982-5934 WWW.HODESCO.COM

| USTOMER   | R COD   | E:   | _ COMPANY NAME:  |   |  |
|-----------|---|--|--|---|--|
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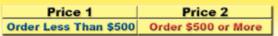
Phone: 1-800-777-6500 Fax: 1-800-982-5934 Webs www.HodesCo.com

MasterCard



\$10 MINIMUM ORDER FEE ADDED TO INVOICE UNDER \$100.00

VISA®



CREDIT CARD #

EXPIRATION DATE

### THANK YOU FOR OPENING AN ACCOUNT WITH US!

PAYING BY CREDIT CARD AT THE TIME YOU PLACE YOUR ORDER HAS THE FOLLOWING BENEFITS:

- RECEIVE UP TO A 30 DAY GRACE PERIOD FROM YOUR CREDIT CARD COMPANY
- RECEIVE ADDITIONAL INCENTIVES AND GIFTS FROM YOUR CREDIT CARD COMPANY
- SAVE THE TIME OF GOING THROUGH ADDITONAL CREDIT APPLICATION PROCESS, JUST CALL, FAX OR E-MAIL YOUR ORDER,

PAY BY CREDIT CARD AND YOUR ORDER SHIPS IMMEDIATELY!

| VISA® |
|-------|
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| reet Address        |                |               |   |     |                 |       |
|                     | State          | Mailing Addre | Phone                                   | Fax |                 | Email |

- () Corporation
- () Partnership
- ( ) Proprietorship

Please place a check mark where appropriate:

- () Taxable
- ( ) Non-Taxable\*
  - () Resale
  - () Exempt

\*If Non-Taxable please include a copy of your exemption certificate with this application

Fed ID# EIN

| Price 1               | Price 2             |  |
|-----------------------|---------------------|--|
| Order Less Than \$500 | Order \$500 or More |  |



# PLICATION

### **CREDIT APPLICATION**

| ACCOUNT INFORMATION  |                  |                           |  |             |                   |  |
|--|------------------|---------------------------|--|-------------|-------------------|--|
| Legal Business Name: DBA Name:   |                  |                           |  |             |                   |  |
| Primary business address:  |                  |                           |  |             |                   |  |
| City: State:   |                  |                           | ZIP Code   | ::          |                   |  |
| Phone:   |                  | Fax:                      |  | Email:      |                   |  |
| How long at current address? How long in business                                      |                  | s:                        |  |             |                   |  |
|  |                  | BANKING IN                | IFORMATION   |             |                   |  |
| Bank name:   |                  | T                         |  |             |                   |  |
| Bank address:  |                  | Phone:                    |  |             |                   |  |
| City:  |                  | State:                    |  | ZIP Code    |                   |  |
| Type of account  |                  | Date (                    | Opened   |             | Contact Name      |  |
| Savings  |                  |                           |  |             |                   |  |
| Checking   |                  |                           |  |             |                   |  |
| C  |                  | BUSINESS/TRAI             | DE REFERENCES  |             |                   |  |
| Company name:  |                  |                           |  |             |                   |  |
| Address:   |                  |                           | Chit   |             | ZID C. 1          |  |
| City:  | E                |                           | State:   |             | ZIP Code:         |  |
| Phone:   | Fax:             |                           | E-mail:  |             |                   |  |
| Type of account:   |                  |                           |  |             |                   |  |
| Company name: Address:   |                  |                           |  |             |                   |  |
|  | -                |                           | C4-4   |             | ZIP Code:         |  |
| City: Phone:   | Fax:             |                           | State: ZIP Code: E-mail:                             |             |                   |  |
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| Type of account.   |                  | CONTACTIN                 | IFORMATION   |             |                   |  |
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| A/P Contact Name:  |                  |                           | Phone:   |             |                   |  |
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| ( ) Non-raxable <sup>-</sup><br>( ) Resale   |                  |                           | ( ) Partnership<br>( ) Proprietorship                |             |                   |  |
| ( ) Exempt   | o oony of        | our ovemetics             | . ,  |             |                   |  |
| *If Non-Taxable please include a certificate with this application                     | our exemption    | Fed ID# EIN               |  |             |                   |  |
|  | EMENT            |                           |  | SIGNA       | ATURES            |  |
| 1. By submitting this application, you autl  |                  | Company to make inquiries | Title:   |             |                   |  |
| into the banking and business/trade refe   | erences that you | u have supplied.          |  |             |                   |  |
| 2. All invoices are to be paid 30 days from within terms will be subject to service of |                  |                           | Date:  |             |                   |  |
| 3. Claims arising from invoices must be n  |                  |                           |  |             |                   |  |



### **HONER THY PLUMBER**

# BLACK HONOR THY PLUMBER<sup>TM</sup> T-SHIRTS

 Honor Thy Plumber logo embroidered in yellow

| Item # | Description            | Price 1 | Price 2 |
|--------|------------------------|---------|---------|
| 87-100 | Black Small T-Shirt    | 19.31   | 16.99   |
| 87-101 | Black Medium T-Shirt   | 19.31   | 16.99   |
| 87-102 | Black Large T-Shirt    | 19.31   | 16.99   |
| 87-103 | Black X-Large T-Shirt  | 19.31   | 16.99   |
| 87-104 | Black XX-Large T-Shirt | 19.31   | 16.99   |
| 87-105 | Black XXX-Large TShirt | 19.31   | 16.99   |

## CAMO HONOR THY PLUMBER<sup>TM</sup> T-SHIRTS

 Honor Thy Plumber logo embroidered in yellow

| embroider | ed in yellow          |         |         |
|-----------|-----------------------|---------|---------|
| Item #    | Description           | Price 1 | Price 2 |
| 87-140    | Camo Small T-Shirt    | 22.72   | 19.99   |
| 87-141    | Camo Medium T-Shirt   | 22.72   | 19.99   |
| 87-142    | Camo Large T-Shirt    | 22.72   | 19.99   |
| 87-143    | Camo X-Large T-Shirt  | 22.72   | 19.99   |
| 87-144    | Camo XX-Large T-Shirt | 22.72   | 19.99   |
| 87-145    | Camo XXX-Large TShirt | 22.72   | 19.99   |
|           |                       |         |         |

### BLACK HONOR THY PLUMBER™ HOODIE

 Honor Thy Plumber logo embroidered in yellow



### YELLOW HONOR THY PLUMBER™ KNIT HAT



- Honor Thy Plumber logo embroidered in black on front
- Hodesco embroiderered in black on back

| Item # | Description   | Price 1 | Price 2 |
|--------|---------------|---------|---------|
| 87-184 | Camo Knit Hat | 17.03   | 14.99   |





- Honor Thy Plumber logo embroidered in yellow on front
- Hodesco embroiderered in yellow on back

| Item # | Description    | Price 1 | Price 2 |
|--------|----------------|---------|---------|
| 87-183 | Black Knit Hat | 17.03   | 14.99   |





 Honor Thy Plumber logo embroidered in yellow

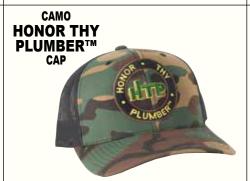
| Item # | Description            | Price 1 | Price 2 |
|--------|------------------------|---------|---------|
| 87-185 | With Honor Thy Plumber | 26.13   | 22.99   |

## CAMO HONOR THY PLUMBER<sup>TM</sup> CAP



 Honor Thy Plumber logo embroidered in yellow

| Item # | Description            |       | Price 2 |
|--------|------------------------|-------|---------|
| 87-186 | With Honor Thy Plumber | 26.13 | 22.99   |



HTP logo embroidered

| Item#  | Description   | Price 1 | Price 2 |
|--------|---------------|---------|---------|
| 87-189 | With HTP Logo | 29.53   | 25.99   |



· HTP logo embroidered

| l | Item # | Description   | Price 1 | Price 2 |
|---|--------|---------------|---------|---------|
|   | 87-188 | With HTP Logo | 29.53   | 25.99   |







### **SAW BLADES**

**SEE PAGES** 242 - 244









- Dishwasher safe100% BPA Free
- Made in USA
- 5 cups per pack

|        | •                          |      |         |
|--------|----------------------------|------|---------|
| Item # |                            |      | Price 2 |
| 87-175 | Honor Thy Plumber - 5 pack | 7.94 | 6.99    |

Price 1 Price 2
Order Less Than \$500 Order \$500 or More





480 Page Full-Line Material Markup Private Label Catalog.
With over 9800 professional quality products shown and STOCKED!

The catalog pricing reflects a three tier retail price markup from our Hodes Company Volume 94 Buyers Catalog:

Tier 1: Any product priced in our Volume 94 Buyers Catalog under \$10 shows a markup retail price times 3.

Tier 2: Any product priced in our Volume 94 Buyers Catalog \$10-\$49.99 shows a markup retail price times 2.5.

Tier 3: Any product priced in our Volume 94 Buyers Catalog \$50 or more shows a markup retail price times 2.

#### Examples

Item in Volume 94 Buyer Catalog shows a price of \$2. The Markup Catalog shows \$6.

Another item in Volume 94 Buyer Catalog shows a price of \$12. The Markup catalog shows \$30.

Another item in Volume 94 Buyer Catalog shows a price of \$60. The Markup Catalog shows \$120.

(Our Volume 94 Hodes Catalog Printed in black and white without our contact information and with markup pricing)



- Put one on every truck
- Use it for counter sales

| Item # | Description           | Price 1 | Price 2 |
|--------|-----------------------|---------|---------|
| 95-566 | Markup Priced Catalog | 15.85   | 13.95   |





| number in your company colors |                        |         |         |
|-------------------------------|------------------------|---------|---------|
| Item#                         | Description            | Price 1 | Price 2 |
| 90-702                        | Adhesive Private Label | 12.44   | 10.95   |

### Custom Full Color Service Call Back Adhesive Labels





95-519 4" x 5'

- BELL.

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  E
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  le
  1976
  m
  - 95-518 3-1/2" x 4"

    APPROVED
    PLUMBING

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95-520
5-1/2" x 8-1/2"

- Completely Custom (you can put whatever you want on the labels)
- Great for HVAC systems, Water Heaters, Appliances and Disposers!!
- Labels shown smaller than actual size.
- 5 Sizes Available
- Full color printing on glossy adhesive labels
- Great Call Back Tool

Paul's Plumbing
Loose Hous
For Service Call:
816.842.7795

95-515 1" x 2-5/8"



PRICED EACH-SOLD IN PACKAGE QUANTITIES ONLY

| Item#  | Description     | Pkg Qty | Price 1 | Price 2 |
|--------|-----------------|---------|---------|---------|
| 95-515 | 1" x 2-5/8"     | 900     | .09     | .08     |
| 95-517 | 2" x 3-1/4"     | 600     | .14     | .12     |
| 95-518 | 3-1/2" x 4"     | 600     | .20     | .18     |
| 95-519 | 4" x 5"         | 500     | .33     | .29     |
| 95-520 | 5-1/2" x 8-1/2" | 250     | .40     | .35     |

Phones 1-800-777-6500 Fax: 1-800-982-5934

Wabi www.HodasCo.com



| Price 1               | Price 2             |  |
|-----------------------|---------------------|--|
| Order Less Than \$500 | Order \$500 or More |  |

### **Private Label Valve Tags**

### Connect these Tags to every valve in your customers' homes!

Hang them on the main valves for water and gas or put these tags under the sink on the water shut offs.

Attach these tags anyplace in your customers home so that your phone number can be located quickly when your customer needs it the most!

These tags are COMPLETELY CUSTOM, FULL COLOR and LAMINATED with YOUR information and includes a cable tie to connect to your customers valves.

Your logo and information on both sides. We will completely customize your design for you.

Card size is: 3" x 4"

### **Front**



use a photograph

of your truck.

### Back

| EMERO<br>SHUT- |          |
|----------------|----------|
| Main Water V   | alve     |
| Main Hot Wat   | er Valve |
| Da. W          |          |

Gas Valve Water Heater
Electric Shut Off for Furnace

] Other \_\_\_\_\_\_

For Service Cell: 847-780-4620

### SOLD IN QUANTITIES OF 500 ONLY

| Item # | Description  | Price 1 | Price 2 |
|--------|--|---------|---------|
| 95-525 | 3" x 4" Full Color Laminated Valve Tag w/Cable Tie | .78     | .69     |

### **Hose Washer Cards**

We have sold this copyrighted sales plan to plumbing shops since 1943. Repeat order after repeat order convinces us that it is a unique and effective way to make your business known to commercial and residential customers.

The tires on the card are hose washers that are easily removed. Your company name, phone number and service description is printed just the way you want it, and will be remembered when they need service.

Send us your letterhead or business card, or draw us a diagram of what you want.

Full color printing included! Set yourself apart today!

# Scring of of Sage & Marin Wondey The Proce Advice

Use our line art or Card size is 6-3/4" x 3-5/8"



KATY PLUMBING

| Item#  | Description         | Price  |
|--------|---------------------|--------|
| 95-501 | 1 Box of 1000 Cards | 825.00 |

# Private Labeled Jobsite Carpets For The Progressive Service Plumber

Use the Private Label Jobsite Carpets
To Complete Your Professional Image

- We will color match with up to 24 colors per design...No Art Charges!
- Logos are printed on the face of the mat with a state-of-the-art digital printer.
- 100% premium non-skid rubber backing with long wearing static dissipative nylon carpet ensures years of trouble free performance.
- NO SET UP CHARGE and FREE FREIGHT on ALL private label rug orders!
- Please allow 3 weeks from time of approval for delivery.





MANUFACTURER REQUIRES MINIMUM ORDER OF 2



der Otv | Price 1

Save 15%
when you order 11 or more carpets of the same size and design.
Discount applied once order is received.

| Item #  | Description   | Minimum Order Qty | Price 1 | Price 2 |
|---------|---|-------------------|---------|---------|
| 91-900* | 24" x 35" (Approximately 2' x 3') Private Labeled Carpet        | 2                 | 139.72  | 122.95  |
| 91-902  | 24" x 35" (Approximately 2' x 3') Honor Thy Plumber™ Red Carpet | 1                 | 126.08  | 110.95  |
| 91-903  | 24" x 35" (Approximately 2' x 3') Plain Red Carpet              | 1                 | 84.03   | 73.95   |
| 91-950* | 35" x 58" (Approximately 3' x 5') Private Labeled Carpet        | 2                 | 195.40  | 171.95  |
| 91-952  | 35" x 58" (Approximately 3' x 5') Honor Thy Plumber™ Red Carpet | 1                 | 178.35  | 156.95  |
| 91-953  | 35" x 58" (Approximately 3' x 5') Plain Red Carpet              | 1                 | 126.08  | 110.95  |

Price 1 Price 2
Order Less Than \$500 Order \$500 or More



Phone: 1-800-777-5500 Fax: 1-800-982-5934 Wab: www.HodasCo.com